

ORION Advantage for Engineering Industry

The ORION Advantage series is a highly successful pre-configured Enterprise Resource Planning solution designed specifically for mid-market's in various vertical markets including automotive, pharmaceuticals and IT distribution.

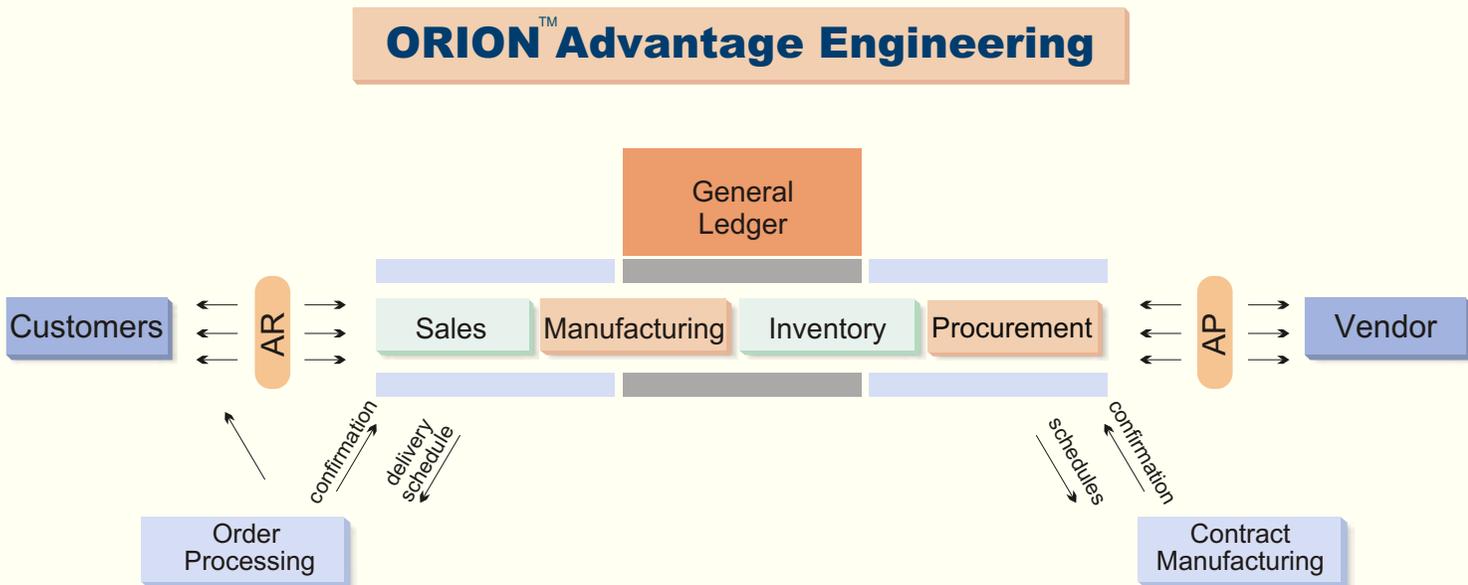
ORION Advantage: Engineering is a suite of software tools, designed specifically for the specialized demands of the mid-market engineering industry and taking into account its best practices. This addition to the highly successful ORION Advantage portfolio is an integrated business information solution, enhancing an engineering mid-market's strategy for addressing today's global business challenges. The software integrates the engineering mid-market's business processes seamlessly, giving maximum flexibility.

Single Window Solution: 3i Infotech provides a single window solution thereby eliminating the biggest headache for mid-market's. Dealing with multiple vendors, ORION Advantage comes pre-configured, pre-installed in a server with Windows and Oracle licenses.

Quality, timeliness, flexibility...

Manufacturers in today's engineering industry have to cope with an increasing focus on exports, burgeoning competition, stringent quality standards and aligning with clients' Just-in-Time systems. This has led to their adoption of "lean" manufacturing processes and superior technologies.

Complex networks have evolved between manufacturers, customers and distributors to meet growing customer expectations and demand. In addition, product liability clauses add additional pressure to achieve as near-perfect-as-possible operational results, particularly in relation to quality, timeliness and flexibility.



Meet the challenges of engineering through ORION Advantage: Engineering

Volatile demand and production planning:

- ORION Advantage: Engineering updates you with real-time intelligence needed for ATP (Available to Promise) decisions.
- Perform "what if" analysis and work out the feasibility of accepting any order.
- Inform your customer of order acceptance within minutes. As soon as you accept the order, the relevant changes fan out into your production plan and all related data.

Key Account Management (KAM) and client empowerment:

- Your most profitable clients can key in orders directly into your system. The orders are then reflected in the operations plan after your approval.
- Authorized clients can report any grievances and retrieve approved information from your system directly and immediately, according to access rights.
- A client self-service facility saves you cost and improves your customer retention rate.

Product Liability Clause and Quality control:

- Standardize quality control processes with a checklist of all documents needed to accompany an order lot.

Inventory cost and supplier relationship:

- Reduce inventory-carrying costs by enabling vendors to access timely and relevant information in a secure environment.
- As soon as material requirement is generated in the production plan, vendors are updated automatically along with the delivery deadline.
- ORION Advantage: Engineering streamlines inventory management processes and enables the mid-market organization to move towards Vendor Managed Inventory (VMI).

Shortening product lifecycle and time management:

- Flexibility is the keyword in dealing with short product lifecycles. ORION Advantage: Engineering extends the enterprise to your customers, suppliers and partners through Partner Relationship Management (PRM).
- You can deal smoothly and effectively with reduced product lifecycles and new product development - all stakeholders in the product come together and share intelligence in real-time.
- Full business-to-business integration results in shorter cycle-time and reduced cost.

ORION Advantage Engineering: Functionality Highlights

Rolling OEM forecasts: A real-time interface and synchronization with OEMs' Production Plans enabling you to plan delivery schedule accurately.

Production Planning: Your Production Plan can be based on the OEMs' rolling forecasts (delivery schedules) with automated back flushing, infinite and finite loading and forward and backward scheduling.

Shop Floor Scheduling: Labor and equipment capacity can be managed effectively with powerful shop floor scheduling. "What if" scenarios can be explored to identify rapidly and resolve schedule conflicts and load issues for optimal capacity utilization and for accommodating "rush" orders.

Sub-contracting: Your business can enjoy seamless integration of the various touch-points between the sub-contractor and the internal enterprise, including the flow of raw material, finished goods, documents and payments.

Delivery Schedule: The software enables accurate planning, feasibility analysis and analysis on historic data to meet and improve on-time deliveries.

Financial: Comprehensive and flexible financial management features track the flow of money in your company in a secure and accurate environment. Sophisticated functionality streamlines transactions and provides instant access to all financial data, from summary views to transaction-level drill-down detail. Accounts payable and accounts receivable are fully managed and accurately processed. Track all general ledger accounting activity and generate financial statements, budgets and other advanced financial reports quickly and easily.

3i Infotech

E-mail: marketing@3i-infotech.com
Website: www.3i-infotech.com

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