



## Optimizing your Distribution Processes

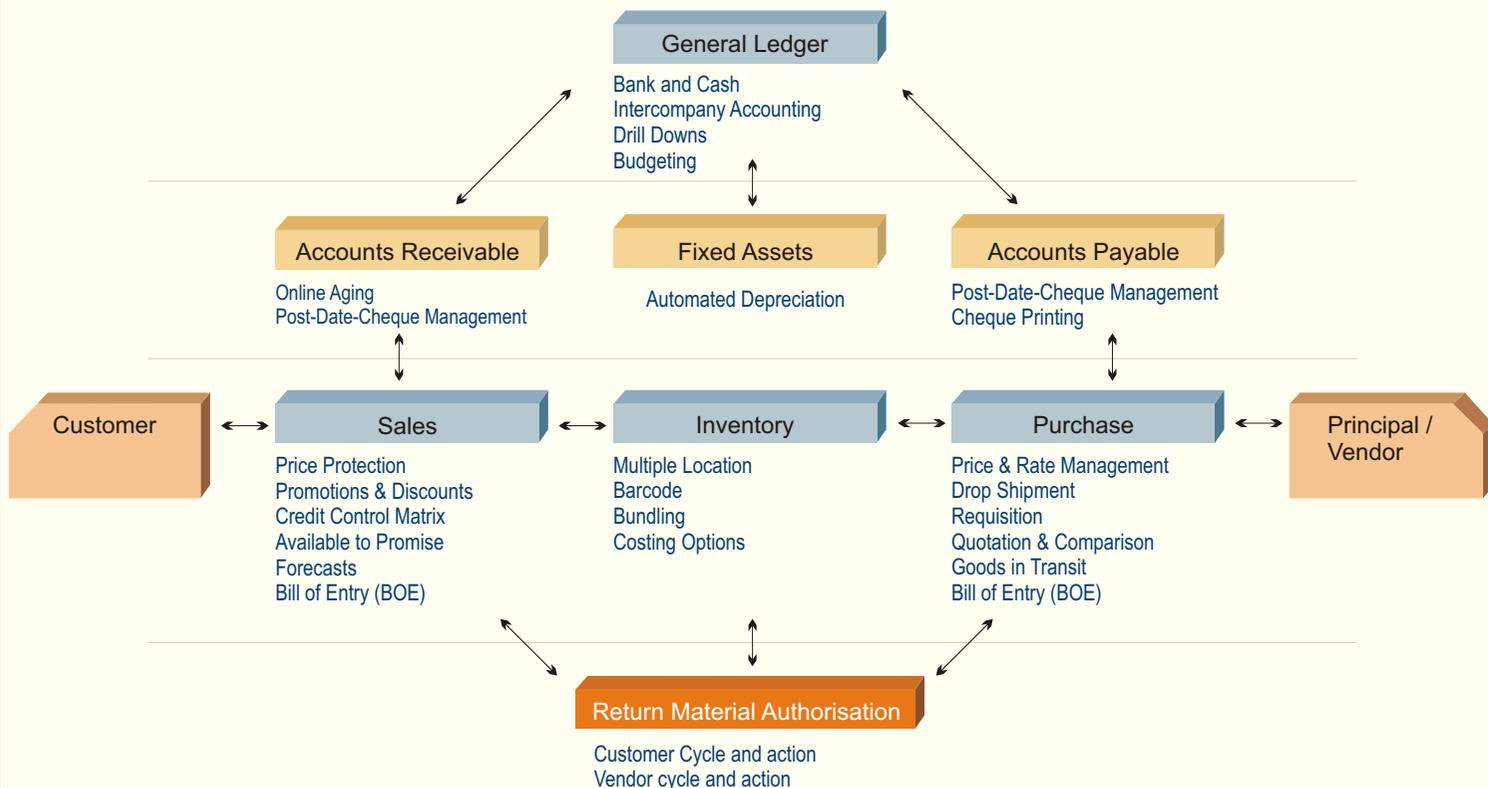
### Get Absolute Control Over Your Distribution Operations

ORION™ Advantage Electronic @ Distribution is a ready-to-use ERP solution that gives insight and access to all aspects of an Electronic Distribution business. The result of 3i Infotech's vast experience and research in the Electronic Distribution industry, ORION™ Advantage @ Electronic Distribution comes with the best practices & processes of the industry already built into it. This pre-configuration makes the solution ready-to-use and takes away the need for an extended implementation phase

#### The ORION™ Advantage @ Electronic Distribution:

- Pre-configured ERP application for the Electronic Distribution business
- Oracle Database for 15 users
- Discoverer User edition for 5 users
- 1-year warranty
- Training, personalization & roll out

## ORION™ Advantage @ Electronic Distribution





## Optimizing your Distribution Processes

### \* Online view of decision-support information

Get quick online snapshots of revenues & profits by dealer, export market, brand, product, location and salesperson

### \* Instant view of customer credit information

Define & track customer credit information such as credit limit, credit exposure, current receivables, history of bounced cheques, aging information, cheques status, current outstanding, etc

### \* Accurate Available-to-Promise & Promise-to-Deliver information

Back your Promise-to-deliver to the customer with accurate delivery information from the principal including delivery schedule, shipment advice, expected time of arrival, etc

### \* Quick & efficient processing of Returned Materials (Warranty Management)

Efficiently process replacement, repair or rejection of returned materials based on agreed warranty terms and publish the list of return materials for the vendor to take appropriate action

### \* Price protection management

Effectively capture price protections and track them in inventory and profitability reports

### \* Easy Kitting (Bundling)

Create kits effortlessly, transact using those kits and analyze the performance of the kits

### \* Fully integrated Bill of Entry management

For business in free-trade zones, easily manage the Bill of Entry for sales from free zone to non-free-trade zone, sales within the free-trade zone and sales through re-export

### \* Improves business analysis and decision-making through various MIS reports

Parametric profitability analysis (brand, customer, geography, sales person, product type and product group), deal feasibility and profitability, salesperson comparison and performance, sales - target v/s actual amongst others.

#### About 3i Infotech

3i Infotech provides a range of information technology solutions for manufacturing, contracting, retail, distribution, banking, finance, insurance and e-governance. Its software business is SEI CMM Level 5 compliant and is ISO 9001:2000 certified for its infrastructure services.

Using its domain knowledge and through continuous investment in technologies, 3i Infotech helps corporations in their businesses through its expertise in enterprise-class software solutions, software services, information security consulting, IT infrastructure and disaster recovery solutions. 3i Infotech serves customers in more than 45 countries and has a presence across 4 continents.

For almost two decades, we have been servicing the Middle East and Africa region. Our list of more than 500 customers includes those in the GCC countries, Sudan, East & West Africa, South Africa, Mauritius, the Central Asian Republics and the Mediterranean countries.

#### 3i Infotech

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